

How We Saved Gina \$4,593.75



Gina, a longtime Fuel Company customer from East Sandwich, called us last fall to ask about replacing her 30-year old oil-fired boiler heating system. She also mentioned that she'd like to have a better air conditioning system for the warmer months—the 5 window units scattered throughout her 2,100 square foot house just weren't doing the job.

We had some good news for Gina.

First, her new Williamson boiler was eligible for an “early replacement” rebate from MassSave, which cut \$1,700 from the cost of a new system. Second, the Super Stor Indirect Hot Water Heater we installed earned Gina a \$300 energy efficient rebate. Third, the Mitsubishi Electric Ductless Heating & Cooling system she chose to install was also eligible for an energy-saving rebate from MassSave and MassCEC, to the tune of \$2,593.75. Finally, Gina was able to finance the entire amount of the work with a 0% interest, 7-year HEAT loan from MassSave.

Gina's new boiler with an indirect water heater means she'll always have plenty of hot water. Her new Mitsubishi ductless system allows her to cool one room at a time, or her entire home. Plus, the ductless system can be switched over to heating mode in the winter and during cool spring and fall nights, further reducing the cost of heating her home.

Gina was particularly pleased with the flexible performance of her ductless heating & cooling system. “I love it! As an empty nester I can use it to make a single room cozy just

for me. Thanks for your help!” she told us. Our thanks go out to you, Gina, for trusting us with the care of your home, and for allowing us to share your story.

Big Help for Big Savings

We were thrilled to be able to help Gina save \$4,593.75 in rebates and obtain a no-interest loan. And that's before her monthly heating and cooling bills started to decline thanks to the energy efficient equipment we installed.

While many other heating contractors simply hand over a rebate form, or never even inform their customers about available rebates(!), we are happy to help you navigate the rebate application process from start to finish. We saved customers over \$144,000 through energy rebates last year, and we're ahead of that pace in 2017.

If you are interested in learning more about energy rebates, money-saving high efficiency boilers, or flexible ductless heating & cooling systems, call Bill Earle or Joe Kelly.

Call Bill or Joe at 508.388.1009
We'd be glad to help you save, too!



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We have a relationship with Frank Webb's Bath Centers that allows our customers to shop for their new fixtures at one of the local showrooms, followed by professional installation by our experienced plumbing technicians. Right now our customers can save \$150 when you purchase \$750 or more at F.W. Webb and have us complete the installation. You get the best of both worlds!

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When is the Best Time to Replace Your Water Heater? Before It Fails!

Did you know that most hot water heater storage tanks have a lifespan of 10–15 years? It is one of those appliances that nobody thinks about until it stops working, often in spectacular fashion, and always at the least convenient time. It is estimated that 27 million homes across America are served by water heater that is at least 10 years old, and thus on its last legs. If your home's water heater has passed its tenth anniversary, it makes sense to start investigating your replacement options now.

When selecting the best type and model of water heater for your home, the U.S. Department of Energy advises you to consider the following:

Fuel type, availability and cost.

The fuel type or energy source you use for water heating will not only affect the water heater's annual operation costs but also its size and energy efficiency. Typical options are electricity, natural gas, or fuel oil. Look for a model that fits with your home's existing energy services.

Size. To provide your household with enough hot water and to maximize efficiency, you need a properly sized water heater. Conventional storage water heaters generally come in four sizes: 30 gallons for 1–2 people, 40–50 gallons for 2–3 people, and 50 gallons or more for 4 or more people. Base your decision on peak hour demand. For example, if your home is busiest in the morning, with 3 showers (30 gallons), 1 shave (2 gallons), and 1 dishwasher cycle (4–6 gallons), your peak demand is 36–38 gallons.

Energy efficiency. To maximize your energy and cost savings, find out how energy efficient a water heater is before you purchase it. Most models come with a label that shows the expected annual energy cost for average use. **An Energy Star® rated**

water heater could save you \$360 or more annually over the lifetime of the appliance, which is almost enough to set off its acquisition cost.

Costs. Acquisition cost alone should not drive your buying decision. Before you purchase a water heater, it's also a good idea to estimate its annual operating costs and compare those costs with other less or more energy-efficient models.

Need help deciding which water heater is right for your needs? Before a tank failure gets you into—or out of—hot water, let us provide some guidance. Call us at 508.388.1009.

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CAPE COD TRIVIA

Which U.S. President signed the bill establishing the Cape Cod National Seashore?

Look for the answer in the next issue.

Answer to our last issue's trivia question...

Q: Where was the Mayflower Compact, the first governing document of Plymouth County, signed?

A: The "Mayflower Compact" was signed on 11 November 1620 onboard the Mayflower shortly after she came to anchor off Provincetown Harbor.



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