
Going “ductless” is an affordable, flexible way to keep your home cool and comfortable all summer long, at an EnergyStar® rated annual cost of just \$75-\$105.

We love the Cape in the summer! The weather is spectacular, the beaches are beautiful, and there is a sense of life and energy from the Canal to Provincetown.

Then again, Cape summers can also be hot, sticky, and humid. Escaping the heat calls for an effective air conditioning system. Turning on the A/C makes things more comfortable and also helps keep mold and mildew at bay.

But a central air conditioning system requires the installation of ductwork, and can be expensive. A rattling window air conditioning unit works for one room at a time, but can drown out any conversation! That’s why we prefer ductless heating and cooling systems.

A ductless cooling and heating system combines the quiet effectiveness of central with the room-by-room selectivity of individual window units. Ductless systems also have the added benefit of converting seamlessly into an effective heating system once the weather turns

colder. These systems have been in widespread use in Europe and Asia for many years.

The top-rated ductless heating and cooling systems are from Mitsubishi. The units are wall-mounted, and can cool or heat one room or an entire section of your home. Yet they require no ductwork or extensive renovation. Because the main mechanical component is located outdoors, each unit is virtually silent while operating.

Going “ductless” is an affordable, flexible way to keep your home cool and comfortable all summer long, at an EnergyStar® rated annual cost of just \$75-\$105.

As a factory-certified Mitsubishi “Diamond Dealer,” The Fuel Company has installed hundreds of ductless heating and cooling systems in homes across Cape Cod. We’d be happy to provide you with more information about this effective and efficient system for controlling heat and humidity in your home.



MEETING THE HOME COMFORT NEEDS OF
CAPE COD FOR MORE THAN 50 YEARS

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**View from the
LIGHTHOUSE**
THE FUEL COMPANY
spring 2014

BIG NEW REBATES

on

DUCTLESS COOLING & HEATING

The Governor of Massachusetts wants you to stay cool this summer and to save money and energy while doing it.

Governor Deval Patrick recently announced a new residential clean energy grant program that is being administered by the Massachusetts Department of Energy Resources and Massachusetts Clean Energy Center (MassCEC). The program has earmarked \$875,000 for rebates to homeowners who install energy efficient “heat pump” air conditioning and heating system. That’s great news!

Even better news? Our Mitsubishi ductless FE and FH models are eligible for these grants: \$1,500 for the first unit, \$1,000 for a second, and another \$1,000 for a third.

There are some requirements to be eligible to receive a rebate, including scheduling a

home energy audit prior to installation, which is a good idea in any event. Some units installed will include a remote monitoring sensor to allow MassCEC to measure energy savings. Grant recipients will also be asked to submit heating and cooling bills from the 24 months before installation, and for 24 months after installation.

The Fuel Company meets the state’s qualification requirements installing grant-eligible systems. We can also help you complete the grant application and provide the documentation necessary to support it.

This is an excellent opportunity to install an efficient, money-saving ductless heating and cooling system at significant savings. But the program is for a limited time only. Grants will be issued only through August 31, 2014, or when the funding runs out, whichever comes first. So we urge you to hurry!

Call us, we can help.



Don't Be Afraid of the Water

Are you afraid to turn on the tap in your kitchen sink? What can you do to provide pure water to protect the health and the safety of your family?

Concerns about the quality of water on Cape Cod have grown in intensity in recent years. Problems include isolated incidents like the 2013 bacterial contamination of the public water supply in Falmouth, as well as wider regional issues, such as the tracking of chemical toxins spreading from the Otis military complex to permeate the Cape's groundwater aquifer.

The Silent Spring Institute reports that tests conducted in nine Cape water districts in 2009 revealed that 75% of wells and distribution systems had detectable levels of contami-

nants such as pharmaceuticals and consumer product chemicals.

The Boston University School of Public Health studied Cape Cod children exposed to a neurotoxin (PCE) found in the vinyl liner of drinking water pipes. The study found that children exposed to contaminated drinking water before birth and as infants and toddlers are more likely to use illegal drugs later in life.¹

An effective and convenient solution is to filter the toxins and contaminants out of your water before it reaches the tap. Our AquaSafe water filtration systems make this preventative approach simple and affordable.

AquaSafe systems use a process called reverse osmosis that is capable of filtering out bacteria, salts, proteins, particles and other

materials that have a molecular size of greater than 1/10,000 of a micron. That is just barely larger than a single molecule — far smaller than the human eye can see!

We can install a "point-of-use" filter that purifies the tap water flowing from the kitchen tap, often the main source of water for drinking, cooking, and cleaning. Or you can protect your family with a "whole house" system that provides clean, safe water to all taps in your home.

1. Chedekel, Lisa. "Link Found Between Contaminated Water, Risky Behavior." BU Today. N.p., 20 December 2011. Web. 01 May 2014.

New Statements

We heard you. We hope the updated statements are easier to understand. As always, we're here to answer your questions. Please continue to tell us how we can be better.

CAPE COD TRIVIA

August Belmont, Jr., a Harvard graduate, is widely credited with creating the New York City subway system, and Belmont Park, the famous horse racing venue in New York. What other prominent transportation infrastructure is August Belmont, Jr. responsible for building?

Look for the answer in the next issue.

Answer to our last issue's trivia question...

Q: Which famous song did Falmouth's Katherine Lee Bates write?

A: America the Beautiful

Spring Ahead

SAVE \$150

on a Mitsubishi Ductless System
ideal for cooling or heating one room or a section of your home

SAVE \$250

on a Honeywell/Generac standby generator

SAVE \$250

on a new, high-efficiency boiler

PLUS, GET UP TO A \$500 REBATE from Cape Light Compact when you install an energy efficient heating system in your home. Call us at 800.649.3412 for details and to schedule an in-home consultation.

Call us, we'll do the rebates for you.