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Don Perry, Service Technician



CAPE COD TRIVIA

The song “Old Cape Cod” reached #7 on the music charts in 1957. Who sang it?

Look for the answer in the next issue.

Answer to our last issue’s trivia question...

Q: Which is longer, the Bourne Bridge or the Sagamore Bridge?

A: The Bourne Bridge! Counting approach ramps the Bourne Bridge is 2,384 feet long, while the Sagamore Bridge is 1,408 feet long.



MEETING THE HOME COMFORT NEEDS OF CAPE COD FOR MORE THAN 50 YEARS

111 East Falmouth Highway, East Falmouth, MA 02536
www.thefuelcompany.com | 800.649.3412

Heating Oil Delivery | Heating & Cooling System Installation & Service
Gas Heating Service | Standby Generators | Plumbing | Water Filtration



View from the
LIGHTHOUSE

THE FUEL COMPANY
winter 2015

\$1400 IN SAVINGS

\$750 GRANT
from MassCEC on each
qualifying heat pump

\$500 REBATE
on EnergyStar® qualified
ductless heat pump

\$150 OFF
each unit installed by
The Fuel Company

We’ve been installing a LOT of ductless heating and cooling systems for our neighbors across Cape Cod. They are efficient, easy to operate, and effectively heat and cool your home using little energy.

And right now a new ductless heat pump comes with HUGE savings, thanks to grants from the Massachusetts Clean Energy Center, rebates from Cape Light Compact, and discounts from The Fuel Company on selected models.

You must act quickly to take advantage of these incentives. The state has a limited pool of grant money available (\$1.5 million) for this program, and your new ductless heat pump must be installed by: February 28, 2015.

Mass CEC and Cape Light Compact are eager to have homeowners shift their heating and cooling to heat pumps like our Mitsubishi ductless units. These strong financial incentives to install a heat pump can help reduce system costs now, plus you’ll enjoy lower home energy costs all year long.

The new technology of ductless heat pumps uses a small amount of energy to move heat from one location to another. During the winter, a heat pump provides warm air in your home. Then, when the summer temperatures arrive, the same system can exchange hot, humid air for cool, comfortable air. All with one system, with no need for a separate air conditioning system. Using a heat pump in your home instead of a furnace and air conditioner could help you save money each month.

The Fuel Company has all the details on the grant and rebate programs. In addition, we’re a certified Mitsubishi “Diamond Dealer” and all of the equipment we install meets the EnergyStar® efficiency standards.

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GET SMARTER AT HOME

How many times have you come home during the winter and rushed to turn up the thermostat, then waited – shivering – for your home to warm up? Brrrrr.

Now imagine this: as your car enters your neighborhood, your home's heating system "senses" your approach and automatically turns itself on. By the time you unlock the door your home is warm and cozy.

That's just one of the "magic tricks" you can do when you install a Honeywell® Lyric thermostat.

This is one smart thermostat.

It can be programmed for recurring events, such as warming your home before the alarm clock goes off on a winter morning. Or cooling things off just in time for your return from work on a sweltering summer afternoon. Or even, as we have seen, automatically sense your approach by connecting with your mobile phone.

You can monitor and control your heating and air conditioning systems through the Lyric remotely, through a mobile device like a smart phone or tablet. A "Smart Cues" feature sends updates to your phone to keep you informed of changes, and the thermostat adjusts itself based on temperatures and humidity readings.

Lyric also monitors itself while you are

away and sends an alert to your phone in case of an extreme temperature drop, or if there is a problem with your system. This is an especially important feature for seasonal homeowners who live off-Cape during the winter, and worry about frozen pipes when temperatures plummet. Lyric can even be programmed to alert The Fuel Company directly when a problem occurs

so that we can dispatch a repair technician immediately.

Honeywell's Lyric thermostat is an amazing use of the latest technology to

make your life easier and more comfortable. It can be installed on virtually any heating system, whether oil-fired, gas or electric. And, yes, the Lyric is round – a fitting tribute to the original "round" thermostat Honeywell invented way back in 1953.



WIN 100 GALLONS OF FUEL

As one of our New Year's resolutions at The Fuel Company we are committed to reducing our use of paper at the office and in our communications. We need your help! We want to convert as many of our customers to electronic billing as possible during 2015. So we're offering you a great incentive: 100 free gallons of oil.

Anyone who signs up to receive e-statements by March 15, 2015 will be entered into a contest to win 100 gallons of oil, delivered for free!

If you already receive paperless statements from us, you're already entered into the drawing. If not, now is the time to "go green" by switching to electronic billing. You even have the option of paying electronically through our website.

Send your name, address and email to: gogreen@thefuelcompany.com for your chance to win 100 gallons of oil – free!

AND THE WINNER IS...

Thanks to all of our customers who signed up for e-statements. We'll be able to communicate with you more quickly and efficiently while helping the environment by reducing the amount of paper and ink used.

As promised, we've drawn two names at random from all of those who submitted emails and those who already receive e-statements. Congratulations to *Lianne Carbone of Falmouth* and *Don Peterson of East Sandwich* who will receive a free smart thermostat! Their choice of a Honeywell Lyric or Nest.

National Grid: No New Gas Lines on Cape Cod

A moratorium has been instituted on new pipeline gas hookups for new construction or heating system conversions for the Mid-Cape and Lower Cape. National Grid, the utility that controls natural gas distribution across the Cape, told the Cape Cod Times that it could be 2019 before any new gas lines will be installed.

The decision was made for safety reasons, as the company's main gas transmission line, which runs for 21 miles through the Mid- and Lower Cape region, was found to be "not up to current standards." Inspections showed that welds along the pipeline on older sections of the line are not capable of handling current pressure demands. Sections of the gas distribution pipeline have been in place since the 1960s but have not been updated.

While it is good to learn that National Grid will be taking steps to repair and upgrade their equipment, the sudden moratorium does bring up questions concerning the safety of natural gas and the pipeline network that has slowly been extending its way across the Cape. All this comes at a time when natural gas prices are skyrocketing and supplies are tightening.

Thanks, but we'll stick with safe, reliable oil heat, and feel very comfortable and safe delivering it reliably to our customers' homes and businesses.



Please Keep Pathways Clear

Winter weather is sure to bring snow and ice to the Cape. To ensure that oil deliveries can be made in a timely and safe manner, please keep the pathway to your oil fill pipe clear of snow, ice and obstructions. Give us a call if you need help clearing your driveway. Thank you.